

# **The Riverside Company**

# **Mintra Trains Its Sights on Norway Listing**

Riverside's HR and e-learning platform completes successful private placement and admission to trading on Merkur Market, part of the Oslo Stock Exchange

Mintra Merkur Market listing coverage report

05 October 2020



## Mintra Merkur Market listing coverage report

#### October 2020

## **Private Equity Wire**

https://www.privateequitywire.co.uk/2020/10/05/290446/riverside-lists-mintra-merkur-market-oslo-stock-exchange

# Riverside lists Mintra on Merkur Market of Oslo Stock Exchange

05/10/2020 - 4:24PM

The Riverside Company, a global private equity firm focused on the smaller end of the middle market, has listed its portfolio company Mintra Holding AS, a provider of on-demand digital learning and enterprise HCM software solutions for safety-critical industries worldwide, on the Merkur Market of the Oslo Stock Exchange.

Riverside invested in Mintra in December 2014 with a plan to support the company's expansion in existing markets as well as internationally on the strength of its training management solutions. The company has grown successfully and expanded from its origins in the oil and gas market to address other safety-critical industries.

"We are delighted to have achieved a successful listing for Mintra on the Merkur Market," said Riverside Europe Managing Partner Karsten Langer. "The capital raised from the issue of the new shares will be used to accelerate organic growth, execute the company's M&A plan and reduce debt."

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"We are confident that, following the listing, Mintra will continue to go from strength to strength, building its market share and leadership in HR, e-learning and training solutions for safety-critical industries," said Riverside Partner Martin Scott, who remains Chairman of Mintra following the listing. "We look forward to continuing to work with the exceptional team at Mintra to drive further growth in the coming years."

The private placement has been fulfilled through the allocation of 51,540,000 new shares in the company at a price of NOK 9.70 per share, raising gross proceeds of around NOK 500



million, and a secondary sale of 41,235,000 existing shares purchased by new shareholders with gross proceeds of around NOK 400 million.

The placement attracted very strong interest from high-quality Norwegian, Nordic and international institutional investors and was multiple times oversubscribed. Six cornerstone investors (Nordea Investment Management, Berenberg Bank, Didner & Gerge Fonder, Aktia Asset Management, Consensus Asset Management and DnB Asset Management) purchased shares for a total amount of NOK 340 million.

Following the placement, Riverside remains the largest shareholder in Mintra, holding c.38% of the share capital.

Working with Langer and Scott on the transaction for Riverside were Vice President Jeroen Lenssen (who remains a board member at the company), Senior Associate Dan Parksjö, Vice President, Origination, Ali Al Alaf and Senior Legal Counsel Peter Parmentier.

Pareto Securities AS and SpareBank 1 Markets AS acted as joint global coordinators and joint bookrunners for Mintra in the private placement. Advokatfirmaet BAHR AS is acting as legal advisor to the company.



# **AltAssets**

https://www.altassets.net/private-equity-news/by-news-type/deal-news/the-riverside-company-reaps-rewards-from-mintra-group-listing-as-company-raises-nok900m.html

# The Riverside Company reaps rewards from Mintra Group listing as company raises NOK900m

October 5, 2020



The Riverside Company has sealed the listing of oil and gas, maritime and construction-focused HR and training specialis

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# **AlphaWeek**

https://www.alpha-week.com/riverside-company-lists-mintra-holding-merkur-market

# The Riverside Company Lists Mintra Holding AS On Merkur Market

🛗 5 October 2020 鴼 Greg Winterton

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The placement was multiple times oversubscribed, according to Riverside. Six cornerstone investors (Nordea Investment Management, Berenberg Bank, Didner & Gerge Fonder, Aktia Asset Management, Consensus Asset Management and DnB Asset Management) purchased shares for a total amount of NOK 340 million. Following the placement, Riverside remains the largest shareholder in Mintra, holding c.38% of the share capital.

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## **Cleveland Business Journal**

https://www.bizjournals.com/cleveland/news/2020/10/05/riverside-portfolio-company-mintra-listed-in-oslo.html

Technology

# Riverside Co. portfolio company Mintra listed on Oslo Stock Exchange



Mintra Holding AS, a Norwegian portfolio company of Cleveland private equity firm Riverside Co., has been listed on the Oslo Stock Exchange, Mintra provides human capital management software for safety-critical industries worldwide,

MINTRA HOLDING AS



By Mary Vanac - Staff Reporter, Cleveland Business Journal Oct 5, 2020, 3:37pm EDT **Updated** Oct 5, 2020, 4:04pm EDT

Mintra Holding AS, a provider of on-demand digital learning and enterprise human capital management software for safety-critical industries worldwide, has been listed on the Merkur Market in Oslo.

Subscriber login required to read the rest of this article



# M2.com

http://www.m2.com/m2/web/story.php/202010130919

Mintra Trains Its Sights on Norway Listing; Riverside's HR and e-learning platform completes successful private placement and admission to trading on Merkur Market, part of the Oslo Stock Exchange

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# HedgeMaven

 $\frac{https://hedgemaven.maven-data.com/news/private-equity/the-riverside-company-reaps-rewards-from-mintra-group-listing-as-company-raises-nok900m$ 



The Riverside Company reaps rewards from Mintra Group listing as company raises NOK900m

The Riverside Company has sealed the listing of oil and gas, maritime and construction-focused HR and training specialist Mintra Group. -

Link redirects view to AltAssets story



## **Maritime Network**

https://news.maritime-network.com/2020/10/05/oslo-bors-mintra-admitted-to-trading/

# Oslo Børs: Mintra admitted to trading

5 October 2020



Oslo Børs: Mintra admitted to trading

Oslo, 5 October 2020 – The software company Mintra has today been admitted to trading on Merkur Market (ticker code: MNTR-ME).

Mintra is a digital learning and Human Capital Management software company headquartered in Norway. Recently, Mintra raised NOK 500 million through a private placement. The placement attracted strong interest from high-quality Norwegian, Nordic and international institutional investors and was multiple times oversubscribed, announ...

https://www.allaboutshipping.co.uk/2020/10/05/oslo-bors-mintra-admitted-to-trading/

- Maritime Shipping News
- Narkets, IT and Communications, Oslo Børs, Merkur Market, Mintra
- < Σιδηρομετάλλευμα: Σε υψηλά πενταετίας οι βραζιλιάνικες εξαγωγές
- > Bulker sale and purchase activity hots up



# All About Shipping

https://www.allaboutshipping.co.uk/2020/10/05/oslo-bors-mintra-admitted-to-trading/

# Oslo Børs: Mintra admitted to trading

IT AND COMMUNICATIONS, MARKETS - BY ADMIN ON OCTOBER 5, 2020 AT 9:13 AM









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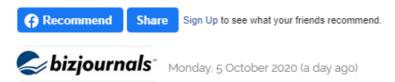
"The net proceeds from the issue of the new shares will be used to accelerate organic growth and execute our M&A plans. We plan to further invest and expand our offering, providing our customers with enhanced products, greater choice and a more efficient process to develop and deploy their employees," comments Scott Kerr, CEO of Mintra.



# **One News Page**

https://www.onenewspage.com/n/Business/1zlu6104sf/Riverside-Co-portfolio-company-Mintra-listed-on-Oslo.htm

# Riverside Co. portfolio company Mintra listed on Oslo Stock Exchange



Mintra Holding AS, a provider of on-demand digital learning and enterprise human capital management software for safety-critical industries worldwide, has been listed on the Merkur Market in Oslo.



Link redirects view to Cleveland Business Journal story



# **Capital Riesgo (Spain)**

http://capital-riesgo.es/es/articles/the-riverside-company-announces-the-successful-listing-of-its-portfolio-company-mintra-holding-as/

The Riverside Company announces the successful listing of its portfolio company Mintra Holding AS

Finanzas corporativas, Inversores de Capital Riesgo en sectores Informática, Software y Hardware



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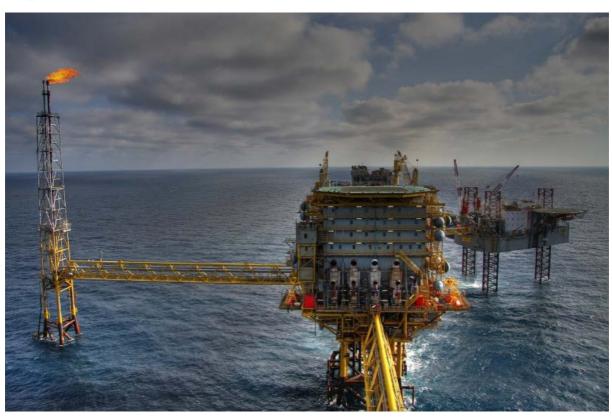
#### **Womens Investment Association**

 $\frac{https://womeninvestment association.org/the-riverside-company-reaps-rewards-from-mintra-group-listing-as-company-raises-nok 900 m/$ 

PRIVATE EQUITY FIRMS

# The Riverside Company reaps rewards from Mintra Group listing as company raises NOK900m





The Riverside Company has sealed the listing of oil and gas, maritime and construction-focused HR and training specialist Mintra Group.

Link redirects view to AltAssets story



# **Time24 News**

https://www.time24.news/2020/10/rise-from-the-start-on-the-oslo-stock-exchange-newcomer-falls-heavily-e24.html

# Rise from the start on the Oslo Stock Exchange – newcomer falls heavily – E24



The stock market rises after the oil price has accelerated. At the same time, it is difficult for the newcomer Mintra Holding.

STOCK EXCHANGE: Mintra Holding is listed on the Oslo Stock Exchange on Monday



After the Oslo Stock Exchange remained more or less unchanged on Friday, the Oslo Stock Exchange rises from the start at the beginning of the week.

The main index rises 1.17 percent to 863.02 points after 45 minutes of trading.

At the peak of turnover, DNB rises 2.57 per cent, this happens after banks in Asia and Australia have had a positive development during the night. The hydrogen company Nel, for its part, is rising 1.42 percent.

# Heavy start for newcomer

On Monday, the e-learning company Mintra Holding will be listed on Merkur Market. The company raised fresh capital in September by issuing 51.54 million new shares at NOK 9.70 each.

This is the sixth IT company to be listed on the Oslo Stock Exchange so far this year.

A few minutes after the stock exchange opens, the new share is traded at a price of NOK 7,698. This is a decrease of 20.64 per cent from the capital raising. This gives a market value of NOK 1.43 billion, down from a valuation of NOK 1.8 billion before listing.

Mintra's CEO Scott Kerr states in a press release that the money the company has raised will be used to accelerate organic growth and acquisitions.

 We plan to invest further, expand our product range and offer our customers an ever better and larger product range, which enables them to streamline processes and further develop employees, says Scott Kerr, CEO of Mintra.

But it is not just Mintra that will be listed these days. Over the next two weeks, with the exception of Mintra, nine listings have been announced.



#### **Market Screener**

https://www.marketscreener.com/news/latest/Mintra-Trains-Its-Sights-on-Norway-Listing-Riverside-s-HR-and-e-learning-platform-completes-success--31481870/

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# About The Riverside Company

The Riverside Company is a global private equity firm focused on investing in growing businesses valued at up to \$400 million. Since its founding in 1988, Riverside has made more than 650 investments. The firm's international private equity and structured capital portfolios include more than 110 companies.

#### About Mintra

Mintra Group is a leading global partner for companies within oil and gas, maritime, construction and renewables looking to achieve cost effective management of HR, competence and training. We unlock the power of competence for our customers.



# NewsBreak

https://www.newsbreak.com/news/2076318401955/riverside-co-portfolio-company-mintra-listed-on-oslo-stock-exchange

# Riverside Co. portfolio company Mintra listed on Oslo Stock Exchange



Nordea <u>Investment Management North America</u>, Inc. Mintra Holding AS, a provider of on-demand <u>digital learning</u> and enterprise <u>human capital management software</u> for safety-critical industries worldwide, has been listed on the Merkur Market in Oslo. <u>Real Estate</u>. SAR Apartment Capital LLC. Acquisition. SAR Apartment Capital LLC has acquired Sharon Wood and...

Link redirects view to Cleveland Business Journal story



# **Nordics press coverage**

## **Finansavisen**

https://finansavisen.no/nyheter/tjenester/2020/10/05/7573536/et-nedsalg-pa-400-millioner-kroner-for-borsnotering-skapte-sur-stemning-i-mintra-aksjen

# Et nedsalg på 400 millioner kroner før børsnotering skapte sur stemning i Mintra-aksjen

Et stort nedsalg fra oppkjøpsfondet Riverside før børsnotering skapte sur stemning i Mintra-aksjen. På første handelsdag raste kursen ned 22 prosent.



BJELLEKLANG: Konsernsjef Scott Kerr i Mintra møtte motgang fra investorene i børsdebuten og aksjen falt 22 prosent.

Mer

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#### **Finansavisen**

https://finansavisen.no/nyheter/markedskommentarer/2020/10/05/7573850/insr-stupte-etter-sveaas-nederlag

# Markedskommentarer



# Tapere

Mandagens største taper ble **Insr Insurance** som <u>selger hele porteføljen til</u> <u>Storebrand</u> etter mandagens styremøte. Aksjen falt tungt til 0,82 kroner etter nyheten.

 Fullstendig urimelig, fullstendig uenige, fullstendig ute av proporsjoner, sier Espen Husstad, daglig leder i Insr.

En annen av dagens store tapere ble **SAS** . Flyaksjen endte fredag ned 14,76 prosent og fortsatte mandagen fallet, men handles fremdeles til verdier tilsvarende det dobbelte av det den ble handlet for i forrige uke.

Dagens mest omsatte ble børsens nyeste tilsudd **Mintra** MNTR-ME. Et <u>nedsalg på 400 millioner kroner før børsnotering</u> skapte sur stemning i aksjen første handelsdag. I åpningen var aksjen ned 20 prosent fra emisjonskursen på 8,60 kroner, før den halverte fallet og endte på 7,61 kroner.

Spetalens nyeste tilskudd, **Goodtech**, steg fredag markant etter nyheten om at bjellesauen hadde tatt en større posisjon i selskapet, men sank mandag tungt. Miljø- og teknologiselskapet handles imidlertid fremdeles 22,5 prosent høyere enn før Spetalen meldte sitt inntog.



#### **Oslo Bors**

https://www.oslobors.no/ob\_eng/Oslo-Boers/About-Oslo-Boers/News-from-Oslo-Boers/Mintra-admitted-to-trading

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05/10/2020

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#### **About Mintra**

Mintra is a Norwegian headquartered digital learning and Human Capital Management software company. Mintra products are used by over 1.4 million people and more than 3,600 customers across the world. Our software and learning tools allow companies to develop and deploy their staff in a range of sectors, including energy, maritime, construction, aviation and fishing. This makes Mintra a leader in enabling safe operations in hazardous environments. www.mintragroup.com/about-mintra





## **Dargens SP**

https://www.dagensps.se/telegram/mintra-sjunker-17-procent-i-borsdebuten-i-oslo/

# Mintra sjunker 17 procent i börsdebuten i Oslo



Norska Mintra, som sysslar med molnbaserad e-learning och HCM-lösningar, sjunker cirka 17 procent idag vid börsdebuten på Merkur Market i Oslo.

Teckningskursen låg 9,7 norska kronor och bolaget handlas i skrivande stund strax över 8 norska kronor.

OSEBX Oslo stiger samtidigt med 1,4 procent idag.

Mintra tog in 500 miljoner norska kronor inför noteringen samtidigt som befintliga ägare sålde aktier för 400 miljoner. Nordea Investment Management, Berenberg Bank, Didner & Gerge Fonder, Aktia Asset Management, Consensus Asset Management och DNB Asset Management har agerat ankarinvesterare i emissionen.

Tim Hansson tim.hansson@finwire.se Nyhetsbyrån Finwire



# Avanza (Sweden)

https://www.avanza.se/placera/telegram/2020/10/05/mintra-mintra-sjunker-17-procent-i-borsdebuten-i-oslo.html

#### MINTRA

Mintra sjunker 17 procent i börsdebuten i Oslo (Finwire) 2020-10-05 11:04

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Tim Hansson tim.hansson@finwire.se Nyhetsbyrån Finwire



## E14

 $\frac{https://e24.no/boers-og-finans/i/X8ggAE/oslo-boers-i-pluss-roekkes-boersrakett-opp-52-prosent}{52-prosent}$ 

# Tung start for nykommer

Mandag ble e-læringsselskapet Mintra Holding børsnotert på Merkur Market. Selskapet hentet frisk kapital i september ved utstedelse av 51,54 millioner nye aksjer til 9,70 kroner per stykk.

Dette er det sjette IT-selskapet som noteres på Oslo Børs hittil i år.

Etter noen timer med handel har den nye aksjen en kurs på 7,68 kroner. Det er en nedgang på 20,8 prosent fra kapitalinnhentingen. Det gir en markedsverdi på 1,43 milliarder kroner, ned fra en verdivurdering på 1,8 milliarder kroner før noteringen.

Toppsjef Scott Kerr i Mintra opplyser i en pressemelding at pengene selskapet har hentet skal brukes til å akselerere den organiske veksten og til oppkjøp.



– Vi planlegger å investere ytterligere, utvide produkttilbudet vårt og tilby våre kunder et stadig bedre og større produktutvalg, som setter dem i stand til å effektivisere prosesser og videreutvikle ansatte, sier Scott Kerr, administrerende direktør i Mintra.



Men det er ikke bare Mintra som vil børsnoteres i disse dager. De neste to ukene er det med unntak av Mintra varslet ni noteringer.

Kreftvaksineselskapet Vaccibodys notering onsdag er ventet å bli en av de mer interessante. Det skjer etter at selskapet før helgen offentliggjorde at det hadde inngått norgeshistoriens største bioteknologiavtale, verdt opptil 6,7 milliarder kroner.